

# 10 WAYS XERO MAKES YOUR BUSINESS (AND LIFE) BETTER



1



## GET PAID MORE QUICKLY

Invoice immediately or on-the-go. Invoices sent immediately, reminders sent automatically, late fees applied, follow up done....and your money comes in faster, while you spend time on other things. Fun things.

2



## RECORDS SENT TO YOUR ACCOUNTANT INSTANTLY

Xero allows your accountant to access the records you want them to have. No more compiling spreadsheets or finding paperwork. No more dreading that meeting with the accountant.

3



## QUOTES AND PROPOSALS TAKE SECONDS

There are plenty of quotation tools in the 300+ Xero add-on family. They'll let you create and edit templates, email them to prospective customers, and let them click to pay online.

4



## KNOW WHEN CASH IS COMING IN

Cash flow forecasts. Budgets. Profit improvement. And more. We'll give you the info you need to launch that product, buy that equipment, hire new employees. Faster.

5



## MORE TIME FOR CUSTOMER SERVICE

With all this being done in the background, you can actually chat to your customers - make sure they're happy, sort issues quickly, get feedback. And get more sales as a result.

6



## NO MORE ANNOYING LITTLE BITS OF PAPER

No more worrying about lost receipts, misplaced train tickets, handwritten notes [all mixed in with gum wrappers and coins]. Snap a photo on your phone, log it in, job done.

7



## BANK RECONCILIATION IS ACTUALLY FUN

You'll never dread a bank rec again. With Xero, you can check transactions so quickly and instantly that you don't have time for confusion. You may actually be disappointed not to have anything to reconcile.

8



## NO MORE LOST OR OVERSTOCKED INVENTORY

No matter the size of your warehouse, there's an inventory add-on which lets you link it with Xero so your sales, purchases, adjustments, and contacts are instantly synced.

9



## MORE TIME FOR SALES AND MARKETING

You've also got time to start thinking about that new product or research. Attend networking events. Give speaking engagements. Sell products online. Or do whatever you want, when you want to.

10



## KNOW WHERE YOUR TIME GOES

With WorkflowMax and Xero you can schedule jobs, track time, set tasks, create timesheets, and arrange appointments and then seamlessly connect it with your invoicing and payments in Xero.